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Thai Union delivers record gross profit margin amid strategic shift

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Thai Union Group PCL has reported robust financial results for the second quarter and first half of 2025, showcasing strong profitability and resilience amid a shifting global trade environment. The seafood giant recorded an 18 per cent year-on-year increase in earnings per share (EPS) for the quarter, buoyed by a record-high gross profit margin and stringent cost management.

Group sales for Q2 2025 reached THB 33.4 billion, reflecting a marginal 0.7 per cent dip in organic sales and a 4.7 per cent hit from unfavourable foreign exchange movements. While frozen product sales in the U.S. were softer, the company saw continued organic growth in its Ambient, Feed, and PetCare businesses.

Gross Profit Margin (GPM) for the second quarter climbed to an all-time high of 19.7 per cent, driven by favourable product mix and lower raw material costs. This lifted the companyâ??s first-half GPM to a record 19.3 per cent, reinforcing Thai Unionâ??s efforts to strengthen its core operations.

Excluding one-time transformation costs, adjusted net profit rose by 13.2 per cent year-on-year in Q2 to THB 1.5 billion. Reported net profit stood at THB 1.3 billion. For the first half of the year, adjusted net profit increased 11.2 per cent to THB 2.8 billion, while reported net profit came in at THB 2.3 billion.

In line with its commitment to delivering shareholder value, Thai Unionâ??s board approved an interim dividend of THB 0.35 per share.

Adding to the momentum, the company also announced a strategic partnership with Japanâ??s Mitsubishi Corporation, reinforcing Thai Unionâ??s long-term growth ambitions and global leadership in marine nutrition.

â??In line with changes in the global trade environment, our strategic transformation is delivering tangible value,â? said Thiraphong Chansiri, CEO of Thai Union. â??We have become a more agile and efficient organisation. This focus on

strengthening our core operations allowed us to achieve a significant lift in our gross profit margin, proving that we are building a fundamentally stronger company for the future.â?•

The results underscore Thai Unionâ??s successful navigation through market headwinds while continuing to build a sustainable and growth-oriented business model.